

## Financial Services Guide – Part 2

Version number 25.0, 1 November 2025

This FSG Part 2 contains information specific to your Adviser and their firm and should be read together with the FSG Part 1, Version Number 25.0, which contains information about the AFS licensee and their general obligations and arrangements. Paragem Pty Ltd (Paragem'), has authorised your adviser to distribute this FSG.

### The financial services provider

Your Adviser is authorised to provide financial services as:

An authorised representative of Paragem AFS licence no. 297279, ABN 16 108 571 875, authorised to provide the financial services described in this FSG through Corporate Authorised Representative - Acuity Private Wealth Pty Ltd ABN 50 637 059 342. Trading as Sheridans Private Wealth, ABN 39 687 519 517. ASIC ID number 1279770.

### Fees

These fees should be considered a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Please note that fees may be higher than those outlined here if mutually agreed upon. The indicative fees we charge are set out below:

<p><b>Advice Preparation and Implementation fees:</b></p>	<p>The fee for the preparation and implementation of our advice is calculated as follows: Our minimum fee is \$2200 Our maximum fee is \$8800</p>
<p><b>Ongoing &amp; Fixed Term Service Fees:</b></p>	<p>These are the fees you pay when you agree to receive our ongoing or fixed term advice. Our services will be agreed with you in a Client Service Arrangement. Our minimum fee is \$2200 Our maximum fee is \$44,000</p>
<p><b>Non-advised Transaction Fees:</b></p>	<p>If we assist you on an execution only basis (ie where you have been offered and declined advice), a fee of up to \$550 per hour will be applicable.</p>

Note: All fees are inclusive of GST.

# ADVISER PROFILE

## About John Menelaou

The Authorised Representative number for John Menelaou is 245066 and their details are available on the [Financial Advisers Register](#).

### What experience does the adviser have?

John has worked in the financial services industry since 1984 in a variety of roles including 7 years in administration and marketing roles at National Mutual, 9 years as a Business Development Manager with Professional Investment Services (now Centrepont Alliance) and as a Financial Adviser and Risk Insurance Specialist since 2008.

---

### What qualifications has the adviser completed?

Qualification Name
--------------------

John is a member of the Association of Financial Advisers Ltd, has completed a Diploma of Financial Planning and holds the Diploma of The Australian Insurance Institute.
---

---

### What products and services can the adviser provide?

John Menelaou is authorised to provide the following products and services:

- Basic deposit products
  - Life insurance
  - Government debentures, stocks and bonds
  - Managed investment schemes
  - Retirement Savings Accounts
  - Securities
  - Superannuation
  - Standard margin lending
- 

### How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to Paragem who will pay up to 100% of those fees and commissions to Acuity Private Wealth Pty Ltd trading as Sheridans Private Wealth. Acuity Private Wealth Pty Ltd may pass on up to 100% of those fees and commission to John Menelaou.

---

## Our contact details

John Menelaou

Phone: (08) 8376 0455

Website: [sheridansprivatewealth.net.au](http://sheridansprivatewealth.net.au)

Email: [support@sheridans.net.au](mailto:support@sheridans.net.au)

Office Address:

593 Anzac Highway, Glenelg SA 5045 (Glenelg office)

1/53-57 Glen Osmond Road, Eastwood SA 5063  
(Eastwood office)

---

# Our Privacy Collection Statement

We collect personal information about you (and, if applicable, anyone acting on your behalf) to help us provide financial services that are suited to your needs, to manage our relationship with you, and to meet our legal obligations under the Privacy Act 1988 and the Corporations Act 2001.

This statement forms part of our broader Privacy Policy, and together they make up our formal notice under Australian Privacy Principle 5.

## Why we collect your information

We need certain information to understand your financial situation and provide appropriate advice or services. The specific information we collect will depend on who you are and the nature of the services you need.

If you choose not to share some details, or if the information is incomplete or inaccurate, it may limit our ability to provide advice or services to you, or we may not be able to proceed at all. It could also mean that the advice you receive is less tailored to your situation. In some cases, we may need to end our relationship if we cannot properly meet your needs.

## Who we may share your information with

To deliver our services, we may need to share your information with:

- Product and platform providers
- External service providers (e.g. paraplanners, IT providers)
- Other professionals you've authorised us to work with (e.g. your accountant or tax adviser)

Acuity Private Wealth may engage the services of external services providers both here and overseas who supply administrative, financial or other services to assist us to provide financial and services to you.

## Sharing information overseas

Some service providers we use may be located overseas or have operations outside Australia. Your personal information might be stored or accessed in these countries. We take reasonable steps to make sure your information is protected and handled in line with the Australian Privacy Act.

For more information about which countries your information may be sent to, please refer to Count's [Privacy Policy](#) or contact us directly. If you do not wish for your information to be transferred overseas, please let us know.

## Accessing or correcting your information

If you think any of the details that we hold are incorrect or out of date, please contact us to correct this. You can ask to access or correct your personal information at any time by contacting us.

A copy of our Privacy Policy is on Count's website [www.count.au](http://www.count.au). We can also send you a copy if you contact us.